

Riad has been my Advisor for the last 20 years. His philosophy has been consistent since day 1; invest in high quality companies with pristine balance sheets and solid cash flow and he does not hesitate to remove positions should their investment thesis deteriorate. As a result, his returns have been resilient and consistent through all market conditions. There have been times when I have questioned why he is not investing in certain themes but he has consistently proven himself right and protected me from misinformation in the markets. He doesn't follow the fads of the day and protects his clients from herd mentality pitfalls. He makes the very tough decisions so I don't have to lay awake at night thinking about it, and instead, I can focus on other important things in my life. He has always made himself available even when he's away. There's no such a thing as a 9 to 5 job for Riad. His work phone is always forwarded to his cell when he is out of his office. I run my own company and appreciate that Riad works just as hard as I do. If you're looking for an Advisor to win you over by spending money on entertaining you, Riad is not your guy. If you're looking for a professional who dedicates 100% to doing what's in your best interest and working hard for you, like your Accountant and Lawyer, Riad is your guy.

Scott B.
Principal, Energy Executive
Client since 2000

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